

## Media Release

Voith GmbH & Co. KGaA  
Group Communication  
St. Poeltener Strasse 43  
89522 Heidenheim, Germany  
Tel. +49 7321 37-2320  
www.voith.com

Page 1 of 3

### **Kudelski Group and Voith announce strategic partnership to combine IoT, OT and cybersecurity expertise**

2018-09-17

- **Combination of Voith’s operational technology (OT) and Internet of Things (IoT) domain knowledge with Kudelski’s expertise in cybersecurity and IoT technologies and services**
- **Focus on developing a range of cybersecurity products and services that provide tangible solutions for industrial customers**

**HEIDENHEIM, Germany / CHESEAUX-SUR-LAUSANNE, Switzerland – The Kudelski Group (SIX:KUD.S), the world leader in digital security, and Voith, a global technology group that sets standards in energy, oil & gas, paper, raw materials and transport & automotive markets, announce a cooperation to provide a range of new services and solutions to secure connected technologies leveraged in industrial markets.**

The convergence of IT and OT environments enables operational efficiencies, new business models and data intelligence to drive predictive maintenance and better decision making. However, this convergence also presents unique cybersecurity and business continuity challenges that need to be strategically addressed using targeted services and technologies. The Kudelski/Voith cooperation will focus on producing a range of cybersecurity products and services that provide tangible solutions for industrial customers, with plans to further expand the partnership in the future.

“Voith is decisively shaping the digitalization process in the field of machine and plant engineering, and we have always believed that security plays a critical role in ensuring the long-term success of our customers,” said Dr. Teemu Tunkelo, CTO, Platform Services at Voith Digital Solutions. “By combining Voith’s OT and IoT domain knowledge with Kudelski’s expertise

in cybersecurity and IoT technologies and services, our customers will benefit from world-class protection and fully realize the rewards that digital transformation has to offer.”

Voith GmbH & Co. KGaA  
Group Communication  
St. Poeltener Strasse 43  
89522 Heidenheim, Germany  
Tel. +49 7321 37-2320  
www.voith.com

The partnership will leverage the Kudelski IoT Security Suite, a comprehensive set of services and solutions designed to make IoT security easy to embrace. The Kudelski Group has more than 30 years of experience designing software and hardware-based security solutions as well as deep cybersecurity expertise through its advisory consulting teams and managed services that are delivered through Cyber Fusion Centers in Switzerland and the United States.

Page 2 of 3

“As companies around the world seek the benefits of connecting their OT systems to their enterprise IT infrastructure, the focus must move from air-gapped, physical security to a holistic, end-to-end, security-by-design approach,” said Jean-Michel Puiatti, Senior Vice President of IoT security at Kudelski. “Voith is driving digital innovation across many different industries, and we look forward to supporting customers in achieving their long-term objectives with device and data protection, access management, active security and managed services that will help them create sustainable growth and success.”

The goal of this partnership agreement is to collaborate to develop focused solutions that support customers with their digital transformation journey and reliably protect their industrial environments from new and emerging cyber and physical security threats.

For more information about Voith, please visit <http://voith.com/corp-en/industry-solutions/internet-of-things.html>

For more information about Kudelski Group IoT Solutions and Services, please visit [www.kudelski-iot.com](http://www.kudelski-iot.com).

### **About the Kudelski Group**

The Kudelski Group (SIX: KUD.S) is a world leader in digital security and a provider of end-to-end convergent media solutions to the digital entertainment industry, including services and applications requiring access control and rights management to secure the revenue in digital television, internet, mobile and interactive applications. The Group also offers cybersecurity solutions and services focused on helping companies assess risks and vulnerabilities and protect their data and systems. It also supplies integrated solutions to manage access control of people and

vehicles to sites and events. The Kudelski Group is headquartered in Cheseaux-sur-Lausanne, Switzerland and Phoenix (AZ), USA. For more information, please visit [www.nagra.com](http://www.nagra.com)

Voith GmbH & Co. KGaA  
Group Communication  
St. Poeltener Strasse 43  
89522 Heidenheim, Germany  
Tel. +49 7321 37-2320  
[www.voith.com](http://www.voith.com)

## About Voith

Voith Digital Solutions bundles Voith's long standing automation and IT expertise with the know-how in the fields of hydropower, paper machines and drive engineering. This Group Division works with new and existing customers to develop innovative products and services by driving IoT innovations and decisively shaping the digitalization process in the field of machine and plant engineering.

Page 3 of 3

Voith is a global technology group. With its broad portfolio of systems, products, services and digital applications, Voith sets standards in the markets of energy, oil & gas, paper, raw materials and transport & automotive. Founded in 1867, Voith today has more than 19,000 employees, sales of € 4.2 billion and locations in over 60 countries worldwide and is thus one of the largest family-owned companies in Europe.

## Contacts:

Angelina Reutter  
Voith GmbH & Co. KGaA  
Global Market Communication Manager  
Tel. +49 7321 37-2320  
[Angelina.Reutter@Voith.com](mailto:Angelina.Reutter@Voith.com)

Christopher Schouten  
Kudelski Group – IoT Security  
Head of Marketing  
Tel. +41 79 560 43 75  
[Christopher.Schouten@nagra.com](mailto:Christopher.Schouten@nagra.com)

### Twitter

<https://twitter.com/voithgroup>  
[https://twitter.com/voith\\_hydro](https://twitter.com/voith_hydro)  
[https://twitter.com/voith\\_paper](https://twitter.com/voith_paper)  
[https://twitter.com/voith\\_turbo](https://twitter.com/voith_turbo)  
[https://twitter.com/Voith\\_DS](https://twitter.com/Voith_DS)  
[https://twitter.com/Voith\\_Career](https://twitter.com/Voith_Career)

### Instagram

<https://www.instagram.com/voithgroup/>

### LinkedIn

<https://www.linkedin.com/company/voithgroup>  
<https://www.linkedin.com/company/voith-hydro>  
<https://www.linkedin.com/company/voith-turbo>  
<https://www.linkedin.com/company/voith-paper>  
<https://www.linkedin.com/company/voith-digital-solutions>  
<https://www.linkedin.com/company/voith-robotics/>

### Facebook

<https://www.facebook.com/VoithGlobal/>

### YouTube

<https://www.youtube.com/user/VoithTurboOfficial>  
<https://www.youtube.com/user/VoithPaperEN>  
[https://www.youtube.com/c/Voith\\_Hydro](https://www.youtube.com/c/Voith_Hydro)