

Media Release

Voith GmbH & Co. KGaA
Group Communications
St. Poeltener Strasse 43
89522 Heidenheim, Germany
Tel. +49 7321 37-9294
Fax +49 7321 37-139294
www.voith.com

Page 1 of 3

Klabin becomes South America's first papermaker to place an order via OCI at the Voith Paper Webshop

2019-03-07

- **Paper and pulp producer places South America's first order via Voith's digital platform**
- **IT system integration speeds up spare parts delivery**
- **Purchasing history ensures greater efficiency in sourcing the right parts for specific machines**

SÃO PAULO, Brazil. Following a worldwide trend, Klabin has become South America's first papermaker to integrate its ERP (Enterprise Resource Planning) system to the Voith Paper Webshop digital platform and place an order via OCI (Open Catalog Interface).

The Brazilian company now joins more than 60 papermakers worldwide that are already using the portal created by Voith to place orders 24/7. Other papermakers in Brazil are already under negotiation to start using the system.

Flexible ordering times, process transparency and customized interfaces for each paper manufacturer are some of the benefits that the Voith Paper Webshop offers. ERP system integration allows for fast and efficient processing of spare parts orders, which translates into less time spent on component searches.

Becoming a member of the Voith Paper Webshop and integrating ERP systems via OCI make it easier for maintenance departments to place orders directly through their ERP systems; they simply select the necessary components in the Webshop and transfer them to the ERP to find all the required fields automatically populated. The order is then forwarded to the purchasing department, which approves the purchase and sends the order directly to Voith, closing the purchase cycle.

Since the online platform automatically stores the individual parts for each customer machine, the purchasing task becomes more efficient by sparing users from having to choose among various product models.

Voith GmbH & Co. KGaA
Group Communications
St. Poeltener Strasse 43
89522 Heidenheim, Germany
Tel. +49 7321 37-9294
Fax +49 7321 37-139294
www.voith.com

Searching for specific components can take up to 30% of the total time spent on maintenance work. By using the Voith Paper Webshop, companies benefit from increased speed in placing orders as well as greater control of purchases, since the prices, delivery lead times and inventory are available at a click.

Page 2 of 3

“The future of the paper industry is linked to process automation,” says Joel Crivelari, Purchasing Manager at Klabin. “Integrating IT systems is important for streamlining processes and increasing operational efficiency. We are pleased with the first results achieved after using the Voith platform.”

About the Voith Group

The Voith Group is a global technology company. With its broad portfolio of systems, products, services and digital applications, Voith sets standards in the markets of energy, oil & gas, paper, raw materials and transport & automotive. Founded in 1867, the company today has more than 19,000 employees, sales of € 4.2 billion and locations in over 60 countries worldwide and is thus one of the large family-owned companies in Europe.

The Group Division Voith Paper is part of the Voith Group and a leading full-line supplier as well as pioneer in the paper industry. Through constant innovations Voith is optimizing the paper manufacturing process and facilitating resource-conserving production. With its Servolution concept, Voith offers its customers as a reliable partner tailored service solutions for all sections of the production process. The company's Papermaking 4.0 concept ensures that equipment is optimally networked, while the effective and secure use of the generated data enables paper manufacturers to improve their competitiveness.



Voith GmbH & Co. KGaA
Group Communications
St. Poeltener Strasse 43
89522 Heidenheim, Germany
Tel. +49 7321 37-9294
Fax +49 7321 37-139294
www.voith.com

Klabin follows a worldwide trend and now joins more than 60 papermakers worldwide that are already using the Voith Paper Webshop to place orders 24/7.

Page 3 of 3

Contact:

Katja Stutzmiller

Global Market Communication Manager

Tel. +49 7321 37-9294

Katja.Stutzmiller@voith.com

Twitter

<https://twitter.com/voithgroup>
https://twitter.com/voith_hydro
https://twitter.com/voith_paper
https://twitter.com/voith_turbo
https://twitter.com/voith_digital
https://twitter.com/Voith_Career

Instagram

<https://www.instagram.com/voithgroup/>

LinkedIn

<https://www.linkedin.com/company/voithgroup>
<https://www.linkedin.com/company/voith-hydro>
<https://www.linkedin.com/company/voith-turbo>
<https://www.linkedin.com/company/voith-paper>
<https://www.linkedin.com/company/voith-digital>
<https://www.linkedin.com/company/voith-robotics/>

Facebook

<https://www.facebook.com/VoithGlobal/>

YouTube

<https://www.youtube.com/user/VoithTurboOfficial>
<https://www.youtube.com/user/VoithPaperEN>
https://www.youtube.com/c/Voith_Hydro